Combining Vehicle Routing and Packing for Optimal Delivery Schedules of Water Tanks

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Accepted on 31st January 2013 for publication in OR Insight

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Abstract

This article describes a decision-support system that was developed in 2011 and is currently in production use. The purpose of the system is to assist planners in constructing delivery schedules of water tanks to often remote areas in Australia. A delivery schedule consists of a number of delivery trips by trucks. An optimal delivery schedule minimises cost to deliver a given total sales value of delivered products. To construct an optimal delivery schedule, trucks need to be optimally packed with water tanks and accessories to be delivered to a set of delivery locations. This packing problem, which involves many packing and loading constraints, is intertwined with the transport problem of minimising distance travelled by road.

Such a decision-support system that optimises multi-component operational problems is of great importance for an organisation; it supports what-if analysis for operational and strategic decisions and trade-off analysis to handle multi-objective optimisation problems; it is capable of handling and analysing variances; it is easy to modify – constraints, business rules, and various assumptions can be re-configured by a client. Construction of such decision-support systems require the use of heuristic methods rather than linear/integer programming.

Keywords

Optimisation, clustering, vehicle routing, packing, shortest path.

Impact Statement

The original system described in this article shows new possibilities of hybridising and adapting algorithms from various areas to solve real world problems, by:

- addressing optimisation problems in the context of operations of a commercial company;
- solving these optimisation problems by combining and adapting various algorithms from fields of data clustering, geographic information systems, shortest path finding, vehicle routing, as well as packing and cutting.

1 Introduction

Large-scale business decision problems consist of interconnected components, but need to be solved to achieve optimal results for a business as a whole. Even if we know exact algorithms for solving sub-problems, it remains an open question how to integrate these partial solutions to obtain a global optimum for the whole problem. Businesses need global solutions for their operations, not partial solutions. This was recognised over 30 years ago in the Operations Research (OR) community, when Russell Ackoff wrote: "... problems are abstracted from systems of problems, messes. Messes require holistic treatment. They cannot be treated effectively by decomposing them analytically into separate problems to which optimal solutions are sought" (Ackoff, 1979). These remarks are directly applicable to planning of optimal delivery schedules, for which intertwined routing, packing and assignment problems need to be solved, that should not be considered in isolation.

Every time we solve a problem we must realise that we are in reality only finding the solution to a *model* of the problem. All models are a simplification of the real world – otherwise they would be as complex and unwieldy as the natural setting itself. Thus the process of problem solving consists of two steps: (1) creating a model of the problem, and (2) using that model to generate a solution (Michalewicz and Fogel, 2004):

$\textit{Problem} \rightarrow \textit{Model} \rightarrow \textit{Solution}$

Also, a solution is only a solution in terms of a model of the problem. In solving real-world problems there are at least two ways to proceed:

- simplify the model so that exact methods might return better answers in this case the optimum solution to the simplified model does not correspond to the optimum solution of the problem;
- 2. keep the model with all its complexities and use approximate, heuristic methods to find a near-optimum solution the more complexity there is in the problem (e.g. size of the search space, conflicting objectives, noise, constraints), the more appropriate it is to use a heuristic method

The system described in this article embodies a model of a delivery schedule planning problem that is as accurate as possible. It combines various algorithms and heuristics to find approximate solutions for a complex real-world business problem and is currently in production use. The purpose of the system is to assist planners in constructing delivery schedules of water tanks to often remote areas in Australia. A delivery schedule consists of a number of delivery trips by trucks. An optimal delivery schedule minimises cost to deliver a given value. To construct an optimal delivery schedule, trucks need to be optimally packed with water tanks and accessories to be delivered to a set of delivery locations. This packing problem, which involves many packing and loading constraints, is intertwined with the transport problem of minimising distance travelled by road.

The rest of the article is organised as follows. Section 2 explains the business problem of water tank delivery, its objectives, constraints, business rules and challenges, and puts it in the context of related problems described in the literature. In Section 3 we describe algorithms used to address the problem and their implementation in a production software system. We discuss typical optimisation results generated by the system in Section 4. Section 5 concludes the article.

2 The water tank transport and packing problem

An Australian company produces, sells and delivers rain water tanks. These products with a large volume should be delivered to geographically dispersed customers, so transport cost is high and transport cost minimisation an important competitive advantage. The transport cost is considered with respect to the value of products delivered during the trips composing a delivery schedule, so the packing component is very important to maximise delivered value for a given transport cost.

The company's delivery schedule planners need to make decisions involving numerous variables related to production, intermediate storage, packing, transport and delivery of over 3000 products, divided in over 100 categories with different dimensions of rain water tanks and accessories, to fulfil on the order of 1000 to 2000 customer orders per month, while respecting numerous business rules and constraints that impact distribution decisions. Orders come in continuously, so today's optimal solution is not necessarily still optimal tomorrow and re-optimisation is frequently necessary. Decisions to be made in this complex logistics operation include:

- the choice of one of several production facilities (plants) to make each product to be delivered and dozens of storage facilities (agent sites, hubs, unbundling locations) from which products in stock can be shipped,
- selection of trucks for delivery trips from several types of trucks in a fleet of some 50 trucks, with or without trailers, to transport the goods, taking into account constraints such as truck availability at each production facility, truck and trailer dimensions plus the fact that only some truck/trailer combinations can transport the largest tanks; because of considerable heterogeneity in product shapes and dimensions, truck and trailer capacities cannot not be simple related to numbers of products transported, but are expressed as total length, width, height, and weight of a load, in addition to other considerations such as possible overhang, etc.
- packing of goods on trucks and trailers in an optimal way, taking into account numerous constraints related to truck, trailer and product dimensions, as well as several ways to bundle, pack and stack products according to product type;
- selection of drivers from over 100 possible drivers, taking into account their availability, including timetables, maximum hours of work, availability for making longer trips, qualifications (not all drivers can drive all trucks or transport all tanks);
- selection of optimal routes to travel in order to minimise transport cost relative to delivered sales value.

All these decisions need to be made to minimise the key performance indicator of transport cost as percentage of delivered sales value.

Each of the above problems is hard to solve in isolation. For example, the problem of packing of goods on trucks and trailers is impossible to solve with standard 2D or 3D packing algorithms, as different types of tanks can be packed in different ways, e.g. bundled inside each other, on top of each other, taking into account various constraints, in a pyramid stacking configuration, or as loose items.

Further, the problems are connected, as decisions made for one problem may impact decisions for another problem. The 'optimal' decision for one problem may prevent finding the overall optimal solution. Thus, packing and routing problems are intertwined, as the destination locations of items packed on a truck/trailer for a trip determine the final delivery destinations to be visited. Water tanks can often be bundled inside each other, making possible efficient packing of a truck and/or trailer, but they can be unbundled only at specific agent locations of the company, which has to be done prior to final delivery to customer locations – so there is a trade-off between efficient packing and the need to travel a longer distance to visit unbundling sites in addition to final delivery sites. Or a decision of using a particular truck with a trailer for a trip may prevent another delivery which requires a driver with appropriate qualifications. In general, the decision to pack a tank on a truck for a particular delivery trip always needs to take into consideration the implications for the routing of that trip. Adding a tank can increase delivered value, but also transport cost due to increased distance to travel. It may well be advantageous to add the tank to a different trip that already goes near the delivery location of the tank, even if that leaves the first trip less than optimally packed.

The overall water tank delivery problem has some similarities with other well-known optimisation problems described in the literature, reviewed in subsections 2.1 - 2.3, but also has peculiar features which are not found elsewhere. We have developed algorithms to solve the problem by adapting and combining selected optimisation algorithms for problems with similar characteristics.

2.1 Travelling salesman problem

The travelling salesman problem (TSP) is the problem of finding the shortest tour through a set of a positive integer number of *N* locations so that each location is visited exactly once and the tour returns to its starting point (Potvin, 1996; Applegate et al, 2006). Like the TSP, the water tank delivery problem involves visiting a given set of locations while travelling the shortest possible distance. In particular, from a hub several trips are made, which can each be regarded as a separate TSP. However, trips need to satisfy numerous constraints related to various ways of loading products to be delivered on trucks and/or trailers with different capacities, as well as assigning drivers with different qualifications and working hours to trips. Therefore standard TSP algorithms are not suitable for the water tank delivery problem.

2.2 Vehicle routing problems

A vehicle routing problem (VRP) consists of determining a set of vehicle trips from a depot to customers, of minimum total cost, such that each trip starts and ends at the depot, each client is visited exactly once, and the total demand handled by any vehicle does not exceed the vehicle capacity (Clarke and Wright, 1964; Prins, 2004; Cordeau et al, 2007a; Perboli et al, 2008). Variants of the VRP that have been studied include:

• the classical vehicle routing problem: a commodity is to be delivered at minimal cost from a depot to a set of customers, given a nonnegative demand for each customer, travel costs for each route, and a fixed capacity for each vehicle of a fleet of identical vehicles; in the water tank delivery problem capacity and bundling requirements determine constraints on the number and type of tanks that can be loaded on a truck - in existing VRP algorithms truck capacity is taken into account, but bundling of tanks introduces special constraints on the numbers of tanks of each type and size that can be loaded on a truck;

- VRPs with loading constraints, reviewed in (lori and Martello, 2010): loading constraints that have been analysed include two and three-dimensional loading constraints, as well as some special variants such as multi-pile loading, taking into account order of loading, etc.; again, the water tank delivery problem has special characteristics that have not been studied anywhere else, to our knowledge, such as the possibility of bundling and the necessity of visiting special intermediate locations where unbundling can take place;
- the vehicle routing problem with time windows is a generalization of the classical VRP in which service at every customer must start within a given time window;
- the inventory routing problem is an extension of the VRP which integrates routing decisions with inventory control;
- stochastic vehicle routing problems are extensions of the deterministic VRP in which some components are random;
- a multi-depot VRP: delivery trips take place to several delivery regions, each with a hub where unbundling is done; the water tank delivery problem is a multi-depot VRP; in the multi-depot VRP described in (Ho et al, 2008) it is assumed that each depot has enough stock to supply the demand of all customers; for the water tank delivery problem we could assume that a depot stock is the load of truck brought from the factory plus consignment stock present at the sales agent's site; however, we should also optimise allocation of trucks to sales agents; further, deliveries can be made not only from hubs, but also on the way back from a hub to the factory; tanks can be loaded at the factory, but also from consignment stock at the hubs;
- pickup and delivery problems: VRPs where a set of transportation requests is satisfied by a given fleet of vehicles (Cordeau et al, 2007b); each request is characterised by its pickup location (origin), its delivery location (destination) and the size of the load that has to be transported from the origin to the destination; in the variant with time windows, for each pickup and delivery location, a time window and loading and unloading times are specified; the load capacity, the maximum length of its operating interval, a start location and an end location are given for each vehicle; in order to fulfil the requests, a set of routes has to be planned such that each request is transported from its origin to its destination by exactly one vehicle (Pankratz, 2005); a variant with separate pickup and delivery tours and goods to be stacked in a container on a truck is described in (Petersen et al, 2010); in another variant intermediate storage facilities are used (Angelelli and Speranza, 2002).

For the water tank delivery problem an important limitation of the formulation of VRPs is the assumption that only one commodity is transported and both vehicle capacities and customer demand are expressed as quantities of this single commodity, while water tanks have many different sizes and shapes, trucks (with or without trailers) have different dimensions and drivers have different qualifications for driving trucks and transporting tanks depending on dimensions; thus the possibility of transporting a given load of tanks is determined by all these variables rather than a simple capacity expressed as a single number.

2.3 Cutting and packing problems

In cutting and packing problems a set of large objects and a set of small items are given. The problem is to select some or all small items, group them into one or more subsets and assign each of the resulting subsets to one of the large objects such that the small items of the subset lie entirely within the large object and do not overlap, and a given objective function is optimised (Wäscher et al, 2007). According to the typology developed by Wäscher et al (2007), who provide detailed references for the different types of problems, cutting and packing problems can be categorised in the following types:

- output maximisation: a (sub)set of small items of maximal value has to be assigned to all of a given set of large objects:
 - o identical small items: Identical Item Packing Problem;
 - o weakly heterogeneous small items: Placement Problem;
 - o strongly heterogeneous small items: Knapsack Problem;
- input minimisation: all small items are to be assigned to a subset of the large objects of minimal "value":
 - o arbitrary small items: Open Dimension Problem;
 - weakly heterogeneous small items: Cutting Stock Problem;
 - o strongly heterogeneous small items: Bin Packing Problem.

The water tank delivery problem is an input minimisation problem, as all tanks have to be delivered at minimal cost. Water tanks can be grouped into relatively few groups of products with identical shape and size, so problem of packing a set of water tanks on available trucks is a Cutting Stock Problem.

However, the delivery cost depends on the route to be travelled by the truck on which the items are packed which in turn is not independent of items packed on and routes to be travelled by other trucks.

3 The water tank transport and packing optimiser

We have combined several algorithms in a decision support system to assist planners to make numerous packing and routing decisions for the construction of near-optimal delivery schedules of water tanks and accessories on an on-going basis. We have made use of these algorithms to construct heuristics for finding delivery schedules with desirable characteristics, as detailed below.

The system generates a delivery schedule using the following steps, which are detailed in the corresponding subsections of this section.

 Basic data are loaded including product data, transport data, driver data, production and storage sites from which delivery trips depart, sales agent sites that can be used for unbundling and intermediate storage, and geographical coordinates corresponding to all agent and delivery location addresses.

- 2. Periodically new data are loaded on orders of water tanks and accessories and on updated stock levels.
- 3. Road distances are calculated to be used for clustering of locations and for detailed routing of trips.
- 4. All agent and customer locations to be visited are clustered using a clustering algorithm.
- 5. Each cluster is processed to construct delivery trips.
- 6. When attempting to add products to each trip, constraints are checked related to product and transport dimensions and weight, as well as various packing possibilities.
- 7. After determining the load of each trip, the best unbundling site is chosen, i.e. the unbundling site that makes possible the shortest possible distance to be travelled by the trip.
- 8. The best set of delivery trips is retained as recommended delivery schedule.

In the remaining sections the term "items" is the overarching term referring to round, rectangular and odd-shaped products that need their dimensions to be considered when placing them on a delivery trip. The term "tanks" refers to round items (literally tanks), and "transport" is the abstracted concept of trucks and trailers. A "transport tray" is the space available to place items.

3.1 Basic data

To take into account packing and loading of products on trucks and trailers, data are loaded on product dimensions, as well as truck and trailer dimensions and carrying capacity. Products are organised in groups of products with the same shape (round or rectangular), weight, height, width, depth, bundling diameter (the dimension considered for bundling), and stacking/packing options. Trucks and trailers are organised in transport models which define their dimensions and loading capacity, including height, width, length, possible overhang and possible load weight.

Data on reselling agents include information on the possibility to use their site for unbundling and the maximum bundle weight that can be handled, as well as address details and geographical coordinates of the sites. We have used a geo-location service to obtain geographical coordinates corresponding to delivery and agent addresses.

3.2 Periodic data

Periodically data on new orders are loaded into the system, including order date and due date, customer information, type of order, and delivery address, with geographical coordinates of the delivery site. Each order has one or more order items, with product, product group, quantity and sales price information. The delivery schedule will be re-optimised to accommodate delivery of these new orders.

- 1) Delivery destinations and intermediary agent locations:
 - 1.1) retrieve geolocations and road network data
 - 1.2) calculate distances between locations to be visited with Dijkstra shortest path algorithm

2) Initial clustering:

- 2.1) cluster destination locations with FLAME clustering algorithm:
 - 2.1.1) for each object (delivery location), find the k nearest neighbours, calculate their proximity, calculate object density and define the object type (CSO/outlier/other)
 - 2.1.2) assign fuzzy membership by local approximation
 - 2.1.3) construct clusters from the fuzzy memberships
- 2.2) post-process clusters to avoid clusters that are too large: a maximum cluster size is specified if the largest distance between two locations in a cluster exceeds the maximum size, the cluster is split into two clusters by allocating each location in the cluster to a new cluster according to distance to each of the two locations with maximum distance
- 2.3) if desired, post-process clusters to avoid clusters that are too sparse: if the average distance between cluster locations is too large, split the cluster in two users may prefer less than optimal trips that are not completely loaded but are confined to a relatively small region, rather than better loaded trips covering a larger region, when they expect the incompletely loaded trips to be filled with new orders to come in later
- 3) Construct trips: for each cluster, select a truck and a driver, then attempt to add items to be delivered to a trip in order of decreasing distance of delivery locations to the plant, checking if items can be bundled, packed or stacked:
 - 3.1) select truck and driver
 - 3.2) bundling: attempt to bundle an item, given constraints as described in section 3.6.1
 - 3.3) packing and stacking: attempt to pack and/or stack an item, using a 2D column packing algorithm combined with stacking constraints, as described in section 3.6.2
- 4) Combine clusters of remaining destinations, if not all items have been assigned to trips in step 3) and if this is desired by the user; as in step 2.3, users may decide to skip this step for similar reasons: not recombining clusters will tend to produce less well loaded trips confined to smaller delivery regions
- 5) Iterate 3), in combination with 4) if desired, until all ordered products are assigned to trips

- 6) For each trip, find the best unbundling location:
 - 6.1) calculate maximum and minimum latitude and longitude for all delivery locations of the trip
 - 6.2) for each possible unbundling location within the area contained in these bounds, construct trip routes with the algorithm described in step 7) retain the unbundling location with the shortest trip distance
- 7) For each unbundling location, determine the best routing of 'hub run' trips from unbundling location to customers with a modified Clark & Wright algorithm:
 - 7.1) initial solution: each vehicle serves exactly one customer
 - 7.2) for each pair two distinct routes, compute possible savings by merging them, for example: merging routes servicing customers *i* and *j* leads to savings $s_{i,j} = c_{i,0} + c_{0,j} c_{i,j}$; if $s_{i,j} > 0$, the merging operation is convenient
 - 7.3) all saving values $s_{i,j}(i, j = 1, ..., n \text{ and } j > i)$ are stored in a half-square matrix M
 - 7.4) matrix *M* is sorted in not-increasing order of the $s_{i,j}$ values to create a list *L* of saving objects composed by the triplets $(s_{i,j}, i, j)$ the higher the saving value, the more appealing the associated merge operation
 - 7.5) the saving objects in list *L* are now sequentially considered: if the associated merge operations are feasible, they are carried out, where merge feasibility is determined as follows:
 - 7.5.1) overload of the vehicle: a merge operation is not feasible, if load to be transported violates vehicle capacity in the original Clark & Wright algorithm vehicle capacity is a given quantity of goods; we have modifies this by a check if the goods can be packed on the truck, given the loading constraints
 - 7.5.2) internal customers: a customer which is neither the first nor the last at a route cannot be involved in merge operations
 - 7.5.3) customers both in the same route: if customers *i* and *j* suggested by saving $(s_{i,j}, i, j)$ are at extremes of the same route (first or last), the merge operation cannot be performed (no sub-tours are allowed)
 - 7.6) a solution is found, when no more merge operations are possible

Table 1. Water tank transport and packing algorithms (continued)

3.3 Calculation of road distances

One desirable characteristic of a solution is that a scheduled delivery trip visits customer locations (for delivery) and agent locations (for unbundling and/or delivery) that are relatively close to each other. Therefore, it is useful to cluster locations to be visited. Clustering algorithms (Xu, 2005) need a proximity measure as a basis for clustering. Once it is decided that a trip is to visit a number of delivery locations, based on the results of the clustering algorithm, the exact routing of the trip has to be determined by a vehicle routing algorithm. In the case of the water tank transport problem, delivery cost is directly related to distance travelled by road, so the obvious proximity measure to be used is distance by road.

This immediately leads us to the problem of determining distance by road between locations to be visited. Data on the Australian road network have been obtained from Geoscience Australia¹. Now, to determine distances between any given pair of locations from the road network data, geographical coordinates of these locations need to be known. Typically, in the context of the business problem of water tank deliveries, only address data are given, so a geolocation method is needed to determine geographical coordinates from address data. Once geographical coordinates have been obtained, calculating the distance by road between two locations can be done by determining the shortest path between these locations in the graph defined by the road network.

A well-known algorithm to calculate the shortest path between nodes or vertices in a graph is Dijkstra's algorithm (Dijkstra, 1959; Shaffer, 2001: 377-381). We have made use of Dijkstra's algorithm to calculate road distances between locations to be visited by delivery trucks. These distances are used for clustering of locations and, after trip construction, calculating the shortest distance to be travelled.

3.4 Clustering of locations

Many clustering algorithms, such as *k*-means or fuzzy *k*-means, make assumptions about the number of clusters to be generated. For the purpose of determining optimal delivery trips, this is not desirable, as the set of locations to be visited perpetually changes according to customer orders to be fulfilled and/or agent locations being activated or deactivated by the water tank production company. Therefore, a clustering algorithm is needed that determines an optimal clustering for any set of locations without assumptions about the number of locations. Another desirable feature of a clustering algorithm is the possibility to fine-tune the algorithm by setting parameters to be able to control, for example, the maximum size of generated clusters, or the approximate number of locations in a cluster.

A clustering algorithm with such features is the fuzzy clustering by Local Approximation of Membership (FLAME) algorithm (Fu and Medico, 2007), originally developed for bioinformatics applications. FLAME clusters data objects through three main steps:

1. extraction of local structure information by calculating object density from the distance/proximity between each object and its k-nearest neighbours; objects with the highest density among their neighbours are identified as cluster supporting

¹ Available from <u>http://www.ga.gov.au</u>.

objects (CSOs) and serve as prototypes for the clusters; outliers are also identified in this step;

- 2. assignment of fuzzy membership by local approximation; initially each CSO defines a cluster and is assigned with full membership to its cluster, while outlier objects are assigned with full membership to the outlier group and all other objects are assigned with equal membership to all clusters; then, an iterative process is performed to approximate the fuzzy memberships of objects which are not CSOs or outliers, for which the membership is fixed; at each iteration, the fuzzy memberships of each object is updated by a linear combination of the memberships of its nearest neighbours, weighted by their proximity; in this process the fixed, full memberships of CSOs and outliers exert an influence on the membership of their neighbours, which subsequently propagates in the neighbourhood network during the following iterations so that the final membership of each object (except CSOs and initial outliers) is the result of the direct and indirect influence of the memberships of all other objects;
- 3. construction of clusters from the fuzzy memberships, which can be made in two ways: (i) by assigning each object to the cluster in which it has the highest membership degree (one to one object-cluster relationship), or (ii) by applying a threshold on the memberships, and assign each object to the one or more clusters in which it has a membership degree higher than the threshold (one-to-many object-cluster relationship).

3.5 Cluster processing to construct delivery trips

One of the results of processing a cluster of delivery locations is to find the nearest base plant, which becomes the originating location for a trip. An example of clusters is shown in Figure 1.

Trucks and drivers are selected on the basis of their home base plant, their availability within the preferred scheduling period, the maximum tank sizes they can transport, and the drivers' preferred trucks. The best driver and truck to use are decided on a "best fits" basis for the provided list of items from the cluster. Each cluster of delivery locations is analysed, starting with the items furthest from the departing plant for the trip. For each item the algorithm will attempt to recreate the trip for each driver and truck, finding the best option for each combination.

The process of adding one item to analyse at a time and rebuilding continues until:

- 1. there is only one trip this will be able to take the highest number of items (and implicitly the load will be worth the most) in the given period;
- 2. there are multiple trips that can carry all items in the cluster; the system will then choose the truck/driver combination that can leave the soonest.

If there are no possible departures in the preferential departure period, the system will consider all trucks and drivers, not just those available soonest, and repeat the above selection process.



Figure 1. An example of clustered locations. The coloured dots represent delivery destinations, with a different colour for each cluster (encircled) that has been found by the clustering algorithm. Crosses represent agent sites that can be used for unbundling.

3.6 Trip construction by packing and bundling

Trips are constructed with two methods of placing items on the transport: bundling and packing. Each method of placing items has its own rules. Both of these methods are subject to the space available on a transport, which is affected by overhang rules. An example trip loading is shown in Figure 2.

Overhang is the means of utilising the space between a truck and its attached trailer, if there is a trailer: dimensions of transported items can, under certain conditions, be slightly larger than truck or trailer dimensions. Items are placed, if possible, bundled, the most efficient way of placing items, else packed. For each attempt to place each item on one of the transport trays, the possible weight is considered, as both trucks and trailers have maximum weight allowances.



Figure 2. A loaded trip. The top part of this screen is a graphical view of a truck and trailer load with bundled and packed items, seen from the side and from above. The table at the bottom gives details on the items loaded: if they are loaded on the truck or the trailer, if they are packed or bundled, as well as product code, product group, shape, dimensions, weight and unbundling location.

3.6.1 Bundling

Bundling is a recursive method of cutting the top of the tank off, placing a smaller tank on the inside, and then repeating the process. Bundling can only be performed at plants, and can only be undone at specifically chosen sites that contain the equipment and expertise to unbundle. Bundling rules are:

- the width and length of an inner tank must be smaller than the width and length of the enclosing outer tank;
- the maximum straight-line distance of an inner tank's shape must be less than the diameter of the outer tank;
- custom-built tanks (with special specifications requested by customers) and the largest tanks cannot have their lids cut, so cannot be on the outside of a bundle, as tanks can only be placed inside other tanks with cut lids;
- other tanks that can have their lids cut are marked as such by a flag;
- there are minimum and maximum differences in diameter that two tanks can have to place one inside another;
- some rectangular items can be bundled inside a tank, but a round item cannot be bundled inside a rectangular item;
- all tanks are placed across the transport tray on their sides, with the round tops/bottoms facing outwards and the rounded single side lying on the tray;
- bundling only considers the length of the tray.

As the bundling algorithm attempts to bundle each item, it checks the available space at the front of the trailer, the remaining space of the trailer, and the available space on the truck, in that order. For all truck/trailer combinations, the largest (or equal-largest) amount of space is available at the front of the trailer, then on the rest of the trailer. The algorithm starts a new bundle in available space, if possible. When adding a new tank, it also checks if it is possible to fit it in an existing bundle.

Bundling also considers possible overhang of one item over another. For example: if a 50,000L tank and a 5,000L tank were placed side-by-side, the 5,000L tank would be able to "tuck under" the larger tank by a margin significant enough to consider.

3.6.2 Packing and stacking

Packing is done by a custom packing algorithms: a 2D column packing algorithm, combined with "stacking" (placing items of the same product group on top of each other) and/or "pyramid stacking" (placing tanks of the same product group in a pyramid, e.g. 3 in the base layer, 2 in the next layer, 1 in the top layer). Items are checked for merging possibilities with stacking or pyramid stacking and placed into rectangular objects representing their final size; these rectangles can then be packed.

If an item can be stacked, the stacking algorithm tests for any packed items existing on the trip of the same product group, and whether there are less items stacked than the maximum allowance. The algorithm will then merge the items into a new rectangle which will have the same base size from a top-down view, and so doesn't affect the 2D column packing. Pyramid stacking is done via checking for the same items on the trip, placing them together into a new rectangle based on the height limits (i.e. 2 or 3 rows high) and re-testing the 2D column packing of the trip with this new rectangle.

The 2D column packing algorithm splits up items into rows across the width of the transport tray by segregating all items into two lists: one of items with longest edge length more than half the width of the transport tray, and another with items with longest edge length less than half the width of the transport tray. The largest items are placed first, one per row, as two cannot be fitted across in the same row. As each item is placed, a check is made if any of the small items can be placed in the same row (to minimise usage of the length of the transport tray).

3.7 Packing and routing of trips

Once the delivery locations of a trip have been determined, the shortest route for the trip has to be calculated. A trip leaves a plant to visit its delivery locations and returns to the plant, or first visits an unbundling location, unbundles its tanks and makes a number of smaller trips (hub runs) to customer sites. A well-known algorithm to find an approximately shortest route for a vehicle making deliveries from a central depot to a number of delivery points is the algorithm formulated by Clarke and Wright (1964). The Clarke & Wright algorithm assumes a fixed vehicle capacity. It starts with an initial solution where a vehicle serves exactly one customer at a time and returns to the depot. It then calculates savings, in terms of distance travelled, that can be obtained by merging two routes into one. Routes are merged, starting with merges that lead to the highest savings, without violating the vehicle capacity constraint. The process is repeated until no further savings are possible (Battarra et al, 2007).

Optimal routing and packing is decided via a modified Clark & Wright algorithm. Instead of a fixed truck capacity, actual loading constraints are taken into account. The algorithm initially splits all visiting drop-off points into separate tours from a central "unbundling" site (if the trip has bundled items; if the trip only contains packed items, the departing plant is used) and then decides whether to combine two tours based on the possible saved distance. An example trip routing calculated by the algorithm is shown in Figure 3.



Figure 3. A trip routing. This trip leaves the central plant at Lonsdale and first goes to an agent site in Maitland, where unbundling is done. From the unbundling site hub run trips are made to the delivery locations. Hub run trips return to the unbundling location to pick up items for the next hub run, except the last hub run trip, which goes back to the plant. Locations of this trip are numbered from 1 to 20 in order of visit. Routes are shown as straight lines for rendering performance reasons only. Actual distances travelled and used by the algorithms are distances by road.

This algorithm will:

- use a central departure point ("centre"):
 - \circ the "unbundling" site if the trip contains bundled items;
 - o the departing plant if the trip only contains packed items;
- split all locations to visit into separate "site" objects;
- create "route" objects for every site object to link to, so that every site knows what route is taken to reach it:
 - o initially these routes are from the centre to the site and back to the centre;
 - o routes contain a sequential list of visited sites;

- for every site, find the possible saving that could be obtained by merging with every other site, i.e. the distance that would be saved from having to travel without merging the routes, possibly taking into account the constraint that items from the same order have to be delivered together;
- sort this list of savings in order of the items that would save the most;
- for every saving, check whether the routes can be merged:
 - the sites must be on different routes;
 - the transport must be able to pack the items (no unbundling is possible) using the packing algorithm described in Section 3.6;
 - \circ $\;$ the sites must be either the first or last site in their route list;
- this stage is continued until all possible savings have been assessed, and a set of tours from the centre can be created from the routes; note:
 - o bundled trips may have more than one tour;
 - o packed trips will only have one tour;
- a final improvement is made, as the last hub run trip does not need to return to the unbundling location, but can return directly to the plant, dropping off its items en route; the algorithm determines for which one of the hub run trips this is the most advantageous.

3.8 Delivery schedule

The system was delivered and integrated with the company's databases, and it is in daily use by planners. Basic data on products, trucks and trailers, drivers, production and storage sites, and sales agent sites, as well as periodic updates of orders and stocks, are imported from the company's main transactions database system.

A recommended delivery schedule is produced by the packing and transport optimisation system. An example is shown in Figure 4. The delivery schedule, including details of orders and products loaded on trips and exacts routes of trips, is submitted to approval by a planner. After approval the schedule is exported to the company's database system in view of order processing, production planning, etc.

4 Results

The water tank packing and transport optimiser produces delivery schedules as for example shown in Figure 4. The optimiser is used in production by the delivery trip planners of the company it was built for. Key benefits obtained are:

- more profitable trips as the optimiser locates optimal opportunities to maximise trip loads and minimise transport cost;
- fewer trips cancelled owing to trips not passing verifier criteria fewer dissatisfied customers (end users and resellers) and improved service levels;
- more proactive order fulfilment, with reduced delivery times after order placement;
- reduced routine work for planning delivery schedules, so more time is available for customer service and sales work, resulting in improved customer relationship management;

- removal of duplication of information, voluminous paperwork, copying and storage of hard copies; reduction of carbon footprint across the business;
- greater visibility of the planning process and a single point of reference for information;



• more flexible automated reporting for management.

Figure 4. A delivery schedule generated by the optimiser. In the top panel a line view is shown of the timing of constructed delivery trips, ordered by the trucks used for the trips. In the bottom left table one trip is selected, with information on truck, trailer and driver used, number of items packed on the trip, departure and arrival date, freight cost as percentage of sales value and status. The bottom right tables give details of the items loaded on the trip.

Delivery schedule planning is an on-going process, with new orders constantly coming in, while a delivery schedule produced by the optimiser is based on a snapshot of orders at a specific point in time. Therefore, actually executed delivery trips typically are a subset of the solution produced by the optimiser. Relatively disadvantageous trips in the solution are not approved, but remain in the system as draft trips. When new orders have come in, the optimiser is rerun and items on draft trips are combined with new order items to create new trips. Due to this process, it is not possible to compare optimiser results and manual results

directly on the basis of a given set of orders. Improvements of business results are due to the process of optimising, approving trips, re-optimising, approving new trips, etc.

For confidentiality reasons detailed optimisation results from the production use of the system cannot be provided. An indication of improvement of results in a typical business situation is given by a test run, where delivery trips were constructed from a given set of orders both after running the optimiser and with the manual method used before adopting the optimiser. Using the manual method, 38 trips were constructed with 269 water tanks delivered and a freight-to-sales ratio of 14.32 %. Using the optimiser, 39 trips produced by the optimiser were approved with 356 tanks delivered and a freight-to-sales ratio of 13.68 %. The total sales value of the approved optimiser trips was 38 % higher than the total sales value of the manually constructed trips. In addition, using the optimiser reduced the time needed for delivery schedule construction to a fraction of the time needed for manual trip construction.

5 Conclusion

We have combined several algorithms in a software system to assist planners of a water tank production company to determine approximately optimal delivery schedules of ordered water tanks on an on-going basis.

Algorithms used include:

- a clustering algorithm to cluster delivery locations and agent locations as a basis for constructing optimal delivery trips, i.e. trips with a minimal transport cost / delivered value ratio;
- an adapted vehicle routing algorithm to calculate approximately optimal (shortest) delivery trips around a given intermediate storage/unbundling location;
- an algorithm to calculate shortest distances between geographical locations in a road network;
- a custom algorithm to load trucks with water tanks according to bundling possibilities;
- a 2D packing algorithm to load products that cannot be bundled on remaining open space on trucks and trailers;
- algorithms for constructing vertical and pyramid stacks of products, where products can be stacked.

In addition, we have used a geolocation service to obtain geographical coordinates corresponding to delivery and agent addresses.

Each of the algorithms used solves a well-defined problem which is a part of the business problem to be solved. The main challenge was that the complete business problem is not well-defined, as numerous business rules and constraints have to be taken into account and a solution that might be optimal in a static sense, for delivering a given set of orders, is not necessarily optimal in a dynamic sense, for optimising business operations on an on-going basis. For example, in a solution containing several not fully loaded trips covering adjacent small delivery areas, these trips could be combined in a better loaded trip covering a larger

area. However, trips covering a too large area were considered undesirable and it was preferred to keep the sub-optimal smaller trips and postponing their departure until more orders came in. Thus, one important lesson learned is the fact that optimal delivery schedules for a business are delivery schedules that make sense to business planners.

To obtain good solutions, not only does each of the algorithms used need to perform well, but their partial results need to be combined to produce acceptable overall solutions. For example, the initial clustering of delivery locations is not necessarily optimal, as it does not consider truck and driver selection or loading constraints. We have taken this into account using an iterative approach, re-clustering remaining delivery destinations when all initial destinations in a cluster cannot be served by a constructed trip. We have chosen a clustering algorithm which does not make assumptions about the number of clusters to be generated and is efficient.

Similarly, once deliveries are assigned to a trip, the optimal route of the trip is determined by evaluating routes for a set of possible unbundling locations. This involves numerous executions of the shortest route algorithm. For this reason we have adapted the Clark & Wright algorithm, which gives only approximate solutions, but is very efficient.

One of the main performance bottlenecks encountered was the calculation of road distances from data on the Australian road network, because actual road distances between a many locations are required. The road network is represented as a graph with nodes at numerous intermediate locations, in which, in the worst case, shortest paths have to be found between all possible locations that could be visited.

Possible improvements of the system that could be envisaged include:

- performance improvements of road distance calculations by applying simple heuristics to eliminate calculation of distances between locations that are unlikely to be used;
- using an evolutionary algorithm to explore alternative solutions, for example mutating existing solutions by exchanging deliveries between trips in the solution.

Acknowledgements

The authors express their gratefulness to the following persons who have contributed to the development of the software described in this article: software developers Jingjing Dong, Alexis Pflaum and Ayaz Hassan; business analysts Josh Boston and Daniel Spitty; scientist Mohammadreza Bonyadi, various testers at SolveIT Software.

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